

2nd International exhibition of equipment, technologies and services for ventilation, air-conditioning and refrigeration of domestic, commercial and industrial facilities

### 6-9 February 2024 | Moscow Crocus Expo

# POST SHOW REPORT





## **ABOUT THE EXHIBITION**

AIRVent - International B2B exhibition of domestic, industrial and semi-industrial equipment for ventilation, air conditioning and refrigeration.

At the exhibition, leading Russian and international manufacturers and suppliers present their best solutions and novelties to specialists of the climate industry owners and representatives of design and construction organisations, installation companies, industrial enterprises and trading companies

## **EXHIBITORS**

**120** Exhibitors from Russia, China and Turkey

## **VISITORS**

7 523 specialists

from**76** Regions of Russia

Growth of **48%** compared to 2023

**SPACE 8000** sqm **70**%

new exhibitors

and 14

Countries





## **EXHIBITION SECTORS**



Ventilation equipment



Commercial and industrial refrigeration systems



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equipment

Air conditioning

Building automation / software





Accessories for

air conditioning

and ventilation

Air quality control systems



Tools



Services





## **EXHIBITORS**

#### **120** participants from Russia, China and Turkey

#### **EXHIBITOR PROFILE**

Manufacturing and trading companies of engineering equipment for ventilation, air conditioning and refrigeration systems

#### AMONG THE EXHIBITORS OF AIRVENT 2024:

Aer Group, AIROON, Alasca Ru, Blizzard, Breezart, Buhler-AHS, Centak air, Chunmu refrigeration, Clivet, Dunham-Bush, ERA, Hiref, Hoocon, Horynize, Invertor Energy, Kngfit, Korf, Minibox, Simecs, Superair, Thermex, TURKOV, Waer, Antares, APIKS GK, Aervan, Aero Ixia, Aero Ixia, Aerostar, Belluno Service, Blagovest, Blizzard Luftechnik, BRIZ-Climatic Systems, Vakio, Vanvent, Veza, Vencon Ural, Ventart, Ventmashina, Ventmodern, Vertro, Vetran, Vlaga Pro, GalVent, Grotiks, Imperia Klimata, InfraReda, Meratek, Nevatom, Panova Tech, Promvent, Promsitech, Resol, Roven, RostoPlast, Stok, Sigma- Vent, SI-Laser, Sputnik, Unisplit, Home Electrical Systems and many others





## **EXHIBITOR SURVEY RESULTS**

**90%** satisfied with AIRVent 2024

**79%** satisfied with the number of visitors

69% met with current customers and partners

61% launched a new product and tested its promotion

## 83%

are ready to recommend participation in the exhibition to their colleagues in the industry

**75%** satisfied with the quality of visitors

68% found new clients at AIRVent





## **EXHIBITION VISITORS**

**7 523** unique visitors



## 15 873

visitors to Aquatherm Moscow were also planning to attend AIRVent 2024

#### **3 932** new specialists who haven't attend the AIRVent exhibition before

## **VISITOR PROFILE**

owners, managers and specialists of design and installation organisations, industrial enterprises, wholesale and retail trade companies, construction companies and development organisations





## **GEOGRAPHY OF VISITORS**

76<br/>regions of the<br/>Russian Federation14<br/>Countries70%<br/>Moscow and Moscow region14<br/>Countries27%<br/>Regions of Russia3%<br/>Other countriesTop 10 regions:<br/>Leningrad, Republic of14<br/>Countries

Top 10 regions: Leningrad, Republic of Tatarstan, Samara, Nizhny Novgorod, Ryazan, Vladimir, Voronezh, Sverdlovsk, Rostov, Yaroslavl regions





## **JOB TITLE**

32%	Head of Company/ Founder/ Individual Entrepreneur
10%	Deputy head of company
<b>26%</b>	Head of Department/ Team Leader
32%	Manager/ Specialist

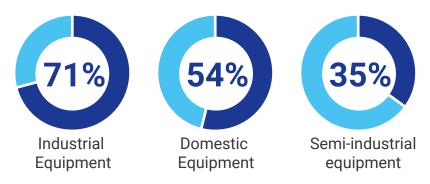
## **VISITOR ACTIVITY PROFILE**

33%	Wholesale and retail trade
23%	Installation of engineering systems
20%	Construction and design of engineering systems
<b>16%</b>	Industrial Enterprises





## **VISITOR INTEREST**



75%	Ventilation equipment
62%	Air conditioning equipment
51%	Accessories for conditioning and ventilation
43%	Commercial and industrial refrigeration systems
30%	Building automation / Software
28%	Air quality control systems
23%	Tools
15%	Services

\*The survey used a multiple choice question.



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## **VISITOR SURVEY RESULTS**

94%

came to the exhibition to search for products and services for business and trends 92% Influence procurement decisions

71% plan to purchase products from exhibitors

50% do not attend other exhibitions with similar themes **53%** spend more than 10 million rubles per year for equipment and materials purchases

**84%** plan to visit the exhibition in 2025





## **CONFERENCE PROGRAMME**

9 57 Conferences Speakers

# NEW CONFERENCES AT THE EXHIBITION

- Bloggers' discussion on "Marketing and Sales Practices in the Climate Business" with the support of C.O.K. magazine.
- A designer's day dedicated to discussing methods of designing engineering systems in accordance with the state standards (Partner: NP "ABOK")

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Visitors

- Session "Industrial Market and commercial refrigeration", where leading industry experts discussed trends and innovative solutions (Partner: Refrigeration Technology Magazine)
- Session "Peculiarities of interaction between client and contractor at the stage of design of construction projects" in the partnership with the Smart City Project of the Russian Ministry of Construction



#### **KEY PROGRAMME EVENT**

7th International Ventilation Congress "Creating the future by combining knowledge and innovation in the field of safe microclimate" (Co-organiser: NP "ABOK")

The Congress retained its international status: 4 foreign speakers presented their speeches. The speakers were Frank Hovorka (independent expert), Peter Simmonds (ASHRAE, FIBPSA), Xiangting Li (Tsinghua University School of Architecture) and Ozan Atasoy (EUROVENT, Aiolos Advance).



3rd International exhibition of equipment, technologies and services for ventilation, air-conditioning and refrigeration of domestic, commercial and industrial facilities

### 4–7 February 2025 | Moscow Crocus Expo



## **Book your Stand**

airventmoscow.ru +7 (495) 799-55-85

